David Bentolila

Curriculum Vitae and Publication List

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1. Personal Details

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Executive Summary

A Senior academic specializing in national and regional infrastructure logistics, entrepreneurship and innovation. The results of research have been presented and discussed in several international conferences and have been used as a base for development models in Israel and in many countries in Latin America.

An executive management consultant, result-oriented industrial and management engineer who advises governmental institutions to achieve new levels of economic prosperity through visionary initiatives.

Main logistics activities in Ports development in Israel and in innovative industrial activities in Ceara State – Brazil

A broad-range of expertise and a 40-year career in project management; regional and economic infrastructure planning and industrial engineering and training. Experience in over 12 countries, working in cities, rural areas and peripheral regions.

2. Higher Education 1979-The School for High Studies in the Social Sciences Doctorat (french 1982 (EHESS), Paris, France - (included in the Sorbonne in PhD) the past) **Social Sciences of Development** DEA 1978-The School for High Studies in the Social Sciences Diploma of 1979 (EHESS), Paris, France Advanced Studies **Social Sciences of Development** Maitrise (French 1977-University of Paris 9, Dauphine, Paris, France MA) 1978 **Management Sciences** Bachelor of 1967-The Technion - Israel Institute of Technology, Haifa, Israel Science (BSc) 1971 **Industrial Engineering and Management** Certificate 1999 **Mediation Course for Managers and Leaders** The Open University, Israel Certificate 1991 **Analysis of Computerized Systems**

The Sivan School, Haifa, Israel

	3. Academic Ranks
2020-present	Head, Logistics and Global Supply Chain MA Program, Senior Lecturer, Ruppin Academic College, Israel
2013-2020	Senior Lecturer, Head of Management Division, Interdisciplinary Studies Department, Zefat Academic College, Zefat, Israel Courses on management, entrepreneurship, innovation, small and medium businesses
2018- 2021	Adjunct Lecturer Raphael Recanati International School, Interdisciplinary Center (IDC), Herzliya, Israel MA program – Entrepreneurship and Innovation in Emerging Economies
2015–2018	Head, Center for Innovation and Industrial Productivity ORT Braude College of Engineering, Karmiel, Israel Initiated and directed projects in partnership with northern Israeli factories to introduce innovation-related productivity improvements in conventional industries
2017–2020	Adjunct Lecturer: University of Haifa, Israel MBA program - School of Management Maritime operations, port management, shipping and logistics
2015–2018	Adjunct Lecturer: Sapir College, Hof Ashkelon, Israel Applied Economics Department Courses on management and entrepreneurship
2015–2016	Adjunct Lecturer: Shenkar Academic College Industrial and Management Engineering B.Sc. and M.Sc. courses , master's thesis advisor
2005–2011	 Adjunct Lecturer: University of Haifa, Israel MBA & MA programs - The Faculty of Management and the School of Political Science Courses on business and social entrepreneurship: Business administration for managers, non-profit organizations and educational institutions International business administration Regional partnership as a stimulus for entrepreneurship in local government
2006	Adjunct Lecturer: The Hebrew University of Jerusalem, Israel School of Veterinary Medicine

MA course on business entrepreneurship for veterinarians

2002–2004 Academic Manager

School of Management, Western Galilee College, Acre, Israel

Managing the academic program, school operations, concept development and marketing of courses targeted to enterprises in the region

2017 **Team Development Member,** Center for Entrepreneurship and Innovation **Zefat Academic College, Zefat, Israel**

2001–2006, Research Team Member

2013-2014, Ben-Gurion University of the Negev, School of Management

2016- 2017 **Ceará, Brazil**

2016-2017: Established two innovation centers in peripheral Brazilian regions. Project completed in partnership with regional development bank Banco Do Nordeste

2013-2014: Consolidation of the regional industrial activities in the state of Ceara

2001-2006: Development of a new model of REDU, Regional Economic Development Unit for the regions of the state of Ceara. Implementation of nine REDU's all over the state of Ceara

1983–2010 Lecturer - Israeli Foreign Ministry's International Partnership Division Course Manager and Project Manager/Implementer

Taught courses and gave lectures to international students on entrepreneurship and SMB:

- The Golda Meir Mount Carmel International Center, Haifa
- The Weitz Center for Development Studies, Rehovot
- The Afro-Asian Center, Tel Aviv
- The Galilee Institute, Nahalal

1985-2003 Lecturer - Latin America, Africa, Asia, the Caribbean

Taught entrepreneurship and SMB management courses and managed programs to train entrepreneurs, managers and planners in 13 countries to conduct small projects:

Brazil (1997, 2002, 2003); Grenada (2003); Argentina (1994, 1995, 1996, 1997, 2002, 2003); Guatemala (1999); Niger (1997); Peru (1996); Malawi (1996); Ivory Coast (1993); Barbados (1991); Jamaica (1991); Thailand (1989); Zaire (1989); El Salvador (1985, 1986, 1987)

1991–2006 Lecturer or Planner of Regional Small Business Centers throughout Israel - on behalf of: Ministry of Industry, Trade and Labor's Development Studies Center; the Small Business Development Center; and other agencies

The Galilee Institute (2006),

The Small Business Development Center of the Western Galilee (1994–2004); ORT Braude College, Carmiel (1994);

Western Galilee College (1994);

Yokne'am (1993);

Ma'ale Ha-Gilboa (1993):

Beit She'an (1993);

Haifa (1992-1993);

Nazareth (1992); Misgav (1991);

Scientific Researcher

1980-1985

The Weitz Center for Development Studies Training, Rehovot Israeli Foreign Ministry's International Partnership Division

Conducted studies on rural industrialization, development of services in peripheral areas and types of organizations to promote rural industry

4. Professional Projects

On behalf of The Israel Ports Development & Assets Company, Israel Ports Authority, the maritime commerce community - 1983–present

Director, Professional Staff for Absorption of Maritime Departments

- Direct project planning to integrate two maritime departments from the Haifa and Ashdod Ports into the Israel Ports Development & Assets Company or its subsidiaries
- Absorb 200 special maritime workers, transform the company into an operational business, develop budgets, manage finances, define project activities, direct sub-project managers, assess and manage risk and promote financial, organizational and computerization activities

Director, Professional Staff, The "Ports of the Future" Program

- Manage the professional team that will oversee the \$850 million to \$1.3 billion construction of new container terminals, Bayport in Haifa (2019) and Southport in Ashdod (2021).
- Direct the professional staff that plans and controls the project and helps coordinate project partners
- One of Israel's largest infrastructure projects partners with many governmental agencies, as well as planning and construction companies from Israel and abroad.

Director, Environmental Effects Survey Project for the Bayport Construction Project

- A major challenge in gaining project approval from the National Planning and Building Council
- Led the project for four years, coordinating between dozens of Israeli and international consultants
- Managed the personnel, budgeting, scheduling and risks aspects of the survey, as well as consultant recruitment and inspection coordination
- Closely coordinated activities with the Environmental Protection Ministry and the Planning Administration

Professional Consultant, The Transport and Road Safety Ministry "Siterman Committee"

Examined primary obstacles in the maritime import-export process and proposed short-term solutions to improve Israeli maritime commerce logistics.

• High profile committee headed by the Director General

Director, the "Good Night" Program

- Moved seaport truck traffic to nighttime hours, incentivized participating importers and exporters, identified additional obstacles and implemented solutions
- Implemented recommendations to overcome import-export obstacles

Project Coordinator, New Haifa Port Entryway

- Constructed separate new gates for private vehicles and containers.
- Provided specifications for work processes, advanced technological methods and construction

Director, Professional Staff, "Task-Yam" Project

- Project to computerize commercial maritime processes to replace paper-based processes
- Improved maritime commerce by developing coordinated electronic messaging solution and creating a uniform language for all commercial maritime members (including shipping agents, customs agents, ports, customs authorities and terminals)

Director, Professional Staff, The "Terminal Operation System" Project

• Implemented a new computer system for managing container traffic

Administrative Manager of the New Ashdod and Haifa Port Gates Project

 Developed specifications for work processes, defined organization and prepared procedures and instructional systems for the new gates

Project Manager, "Port 2000" Project to Integrate Computerized Systems

- Provided ongoing support for the development of complex computerized systems and specifications for changing work processes.
- Created a uniform code and language among the users
- Managed implementation among the maritime merchant community

1985-1996

On behalf of Israeli Ports: The Haifa Port, the Eilat Port and the Ashdod Port

Financial and Operational Equipment Feasibility Analyst, The Haifa Port Railway Terminal

Operations Analyst, Project to Use Tugboats in the Haifa and Ashdod Ports

Financial and Operations Analyst, The Dagon Israel Granaries Company, Operating the Overnight Shift

Incentive Pay Analyst for Equipment Maintenance Employees, The Haifa Port, Eilat Port, Administrative Departments and Main Tel Aviv Port Authority Offices

Organizational and Operations Analyst, The Israeli Ports, Conducted a range of projects connected to implementation of new working system

1991-2004

On Behalf of Israel Railways Corporation

Manager, Engineering Administrative Services Project

- Preparation of technical specifications for civil engineering projects and acquisition of engineering and mechanized maintenance equipment from abroad.
- Provision of organizational and professional consulting services and feasibility and financial analyses for projects and acquisitions.

Project Manager, Infrastructure Division, Change Management Project including work procedure development

Project Manager, Infrastructure Division, Computerization of Development and Maintenance Cost Standards Project

Staffing Projection Analyst, Engineering Department

Staffing Projection Analyst, Finance Department, staffing analysis, index development and surveying

Project Manager, Transportation Department Process Improvement Project in Northern and Southern Israel

Organizational Change Management Analyst, The Israel Railways and Israel Ports Project

System Developer, integration between budget items and salaries

Regulation and attendance analyst, preparation of files for computerized attendance system

1997-2010

Support of several production facilities

Kapro Industries, producer of bubble levels and measurement tools, Kibbutz Kadarim

- Introduced the Kaizen continuous improvement methodology and adapted it to incentive plans
- Strategically stationed plant workers

T.M.N. Paper Products, industrial paper bag producers, Nesher

Introduced quality management methods to bring the plant to ISO 9000 standard compliance

Transformed storage methods

Nesher Israel Cement Enterprises, Nesher

Assessed surface systems

Determined work methods and conventions

Mediated between the Histadrut labor union, employees and management

Delkol Lubricants, Lod

Streamlined distribution department operations

Determined prices for transport

Developed new products

Osem, consumer products, Sderot

Assessed production lines

Implemented work methods and incentive plans

1995-2005

Mentoring of small- and medium-sized manufacturing facilities on behalf of The Israeli Ministry of Industry, Trade and Labor, Business Mentoring Project

- Gamila, healing soap company: Strategy, product development and quality assurance, Peki'in
- Har Hazon College: Strategy, development and college establishment, Maghar
- GLV International: Production methods, quality management and pricing tracking,
 Teradion
- Barot Health, Nutrition and Fitness Clinic: Organization and business development, Misgav
- EFI Buttoni, button and nylon product producer: Production and quality organization, Ma'alot
- **Arma Tools,** machining tool production and marketing: mediation between partners, Karmiel

- **G. S. Ceramics**, production of sanitary fixtures: Production and quality organization, Shlomi
- Musakh Mehandesim, service garage: Marketing and auditing tool organization, Acre
- Galilee Nature Project Center: Strategy and process and development design, Misgav
- Ha-Metapes, complex sealing solutions: Operation and pricing methods, Shekhanya
- **Kav-Karbelikov,** artistic metalworking: Organization of management functions, marketing and employee relations, Karkur
- Marva of the Galilee, health center: Process design and work procedure development, Upper Galilee
- **Engineering Services**, industrial machine production: Business strategy and production organization, Tiberias

1992-1998

On behalf of the Israeli Ministry of Defense

Changed the incentive pay system in the large army production units (the refurbishment and maintenance centers) from a time-measurement to a cost basis

Local Government

The Karmiel Municipality

Assessed treasury department operations
Proposed a waiting model to improve customer relations
The Upper Galilee Regional Council

Performed a general assessment Implemented an improved organizational structure

5. Participation in Scholarly Conferences

Conference	Location/Date	Lecture/Discussion Topic
The 19th European Conference on Innovation and Entrepreneurship' Presentation of Paper	Paris-Nantere, France September 26-27, 2024	A revealed innovation strategy as a response to national constraints
Concepts, Policies and Instruments for Regional Development Presentation of Paper	Fortaleza, Brazil, August 5-8, 2024	Regional Development Units
17th Annual International Conference on Mediterranean Studies, Presentation of Paper:,	Athens, Greece, 25-28 March, 2024,	"De-Globalization and Innovation"
Innovation as an Instrument for the Promotion of Non- technological Firms	Fortaleza, Brazil, July 19-24, 2023	"Promoting the innovation ecosystem in the periphery: insights from the experience in Ceara"
18th European Conference on Innovation and Entrepreneurship ECIE 2023	Porto, Portugal, 21-22 September 2023	"An innovation ecosystem Case – constraints and practical Policy measures" Bar-el R, Schwartz, D. and Bentolila, D.
17th European Conference on Innovation and Entrepreneurship ECIE 2022	Pafos, Cyprus, 15-16 September 2022.	"Adapting Reverse Mentoring Strategy to SMEs: A New Pilot Model Implemented in Brazil." Schwartz, D., Bar-El, R., and Bentolila, D.
ERSA Congress 2022	Pécs, Hungary, 23 - 26 August 2022	"Implementing Reverse Mentoring :an Experiment in Ceara, Brazil." Schwartz, D., Bar-El, R., and Bentolila, D.
Regional Science Association International (RSAI)	3 April 2022, Sapir Academic College	"Adapting a reverse mentoring strategy to small businesses And Medium: A new model of "reverse tutoring" tried as a pilot in Brazil". Schwartz, D., Bar-El, R., and Bentolila, D.

5 th Annual International Symposium on "Higher Education in a Global World"	5-8 July 2021, Athens, Greece	"A New Model of Reverse Mentoring for the Promotion of Innovation -an empirical pilot in Brazil". Schwartz, D., Bar-El, R., and Bentolila, D.
13 th World Congress of the RSAI on Smart Regions-	25-28 May 2021, Morocco, online	The 'Good Night' program: an innovative model for the solution of truck congestion in Israel.
6th Global Entrepreneurship and Innovation Conference	August 22-23, 2019 Beijing, China	The 'Good Night' program: an innovative model for the solution of truck congestion in Israel.
12th Annual International Conference on Mediterranean Studies	September 20-22, 2018, London, UK.	"Singular Factors behind the Growth of Innovation in Israel". Bar-El, R., Schwartz, D., Bentolila, D.
Workshop: Financing Innovation in Northeast Brazil	University of Fortaleza (UNIFOR) and the Bank of Northeast of Brazil (BNB) October 15-21, 2016	The Role of Academic Institutions in the Promotion of Innovation
GEDC Conference: New Frontiers in International Entrepreneurship	Kingston University London, U.K. October 5-7, 2016	Developing Innovation in Peripheral Areas, in Ceará State, Brazil
The 3 rd Global Entrepreneurship and Innovation Conference (GEIC)	Ben Gurion University of the Negev May 16, 2016	Entrepreneurship and Innovation, China-Israel, Challenges and Opportunities
Regional Science Association International (RSAI)	Tel Aviv University February 2, 2016	Presentation on research: Innovation Development in Peripheral Areas of Ceará, Brazil
Regional Development as a Device for Economic Growth	Fortaleza, Ceará, Brazil 2005, 2006	The Establishment of Regional Development Centers as a Device for Creating Economic-Social Dynamics in Peripheral Areas and Reducing the Gap in the Standard of Living

		Between Metropolitan and Rural Areas
Economic Development in Interior Regions of the Country (Desenvolvimiento do economía do Interior en Ceará)	Fortaleza, Ceará, Brazil 2004	Approaches to Regional Employment Development in Ceará, in the Interior of Brazil
International Workshop: Economic Growth and Inequality	Ben Gurion University of the Negev 2003	Regional Economic Development Units (REDU) – An Opportunity for Involving the Community in Regional Development in Ceará, Brazil
International Seminar on Business Incubators and Industrial Parks (Seminario Internacional sobre Incubadoras de Empresas y Parques industriales)	Mar del Plata Argentina, 2002	Support Systems for Small Businesses in Israel (Systemas de Apoyo a Pequenas empresas en Israel)
Economics of Middle Eastern Countries (Colloque International Economie des pays de la Méditerranée)	Aix En Provence, France 1987	Immigration, Employment and Small Enterprises
Seminar: Social Economics in Agricultural and Rural Regions (Economie Sociale en Agriculture et en Milieu Rural)	Paris 1984	Discussion Regarding the Future of Rural Regions in Israel: Case Study-Industrial Villages in Israel (Le Debat sur L'avenir des Zones Rurales, Le cas du Village Industriel en Israel)
Employment Development in Misgav in the Western Galilee	The Misgav Regional Council and the Center for Settlement Research 1982	Industrial Villages, Development Levels and Influencing Factors
Project Managers Conference in Israel	Tel Aviv Various years	Research and Innovation in the Field of Project Management Sciences

a. Organization of Conferences or Sessions

Conference Bengis International Round Table Activity Patterns of Entrepreneurship and Innovation Centers	Location/Date Ben Gurion University of the Negev April 25-27, 2017	Lecture/Discussion Topic Member of the Organizing Committee Regional Aspects of Enabling Innovation in Peripheral Areas
The Seventh Annual Joint Industry-Academic Conference: Between Personal Growth and Business Growth: How Placing the Employee at the Center Assists in Industry Development	ORT Braude College of Engineering Karmiel, Israel March 23, 2017	Member of the Organizing Committee Participated in panel discussion on How Industry Copes with the Challenge of Improving Productivity while Taking into Consideration the Human Dimension of Workers
The Sixth Annual Joint Industry-Academic Conference: Innovation and Productivity in Traditional Industry in the Galilee	ORT Braude College of Engineering Karmiel, Israel March 28, 2016	Member of the Organizing Committee Panel Facilitator on How Industry Copes with the Challenge of Innovation in Traditional Industry
Regional Development in San Luis (Desarollo regional en San Luis)	San Luis, Argentina 2003	Model for Developing and Assimilating Pioneering Settlers (Modelo de Desarollo y Integracion de Pioneros)

6. Research Grants awarded

2023 - Ruppin Academic Center- Off-Peak truck deliveries at container terminals: customers considerations- the 'Good Night' program in Israel, 9600 IS

2021- Ruppin Academic Center - Integrating the world of shipping in the online maritime trade E-Commerce, 9830 IS

2018 - Zefat Academic College - Promoting Industry in the Periphery by Improving Quality and Management- Examination in light of the project Quality and Excellence in the Galilee over the years – 9600 IS

2013: FIEC (the Industrial Federation of the State of Ceara, Brazil): "Support to the Development of Innovation in Industry", with Raphael Bar-El and Dafna Schwartz, US\$128,000 for two years

2011: FIEC (the Industrial Federation of the State of Ceara, Brazil): "Framework for Encouraging Industry-University Collaboration", with Raphael Bar-El and Dafna Schwartz, US\$96,000 for 18 months.

2006: URCA and FUNDETEC, with Raphael Bar-El and Dafna Schwartz, US\$30,000, 6 months: "Regional Economic Development for the Reduction of Poverty and Inequality".

2005: IICA- Instituto Interamericano de Cooperacion na Agricultura (World Bank), with Raphael Bar-El and Dafna Schwartz, US\$26,000, 6 months: "Regional Economic Development for the Reduction of Poverty and Inequality: Analysis of some existing programs and exploration of new programs".

2004: IICA- Instituto Interamericano de Cooperacion na Agricultura (World Bank), with Raphael Bar-El and Dafna Schwartz, US\$82,000, 18 months: "Regional Economic Development for the Reduction of Poverty and Inequality: Regional Structuring".

2001: IICA- Instituto Interamericano de Cooperacion na Agricultura (World Bank), with Raphael Bar-El and Dafna Schwartz, US\$45,000, one year: "Policy Measures For The Promotion of non-farm employment and of urban structure in the interior of Ceara".

4. *7. Teaching*

Course title Years Subjects Degree			
Course title	taught	Subjects	Degree
Practical Seminar- Logistics and Global Supply Chain	2020- present	Graduation Final Project for MA	MA
Ruppin Academic Center			
Shipping and Ports in Global Logistics Ruppin Academic Center	2020- present	The role of maritime leadership in creating the infrastructure of international trade in the global economy;	MA
Initiation of logistics projects Ruppin Academic Center	2020- 2021	Tools for managerial issues in examining entrepreneurial ideas	MA
Management and innovation in the supply chain	2021-2024	Lectures	MA
Ruppin Academic Center Computerized supply chain simulation Ruppin Academic Center	2021- present	Supply chain scenarios	MA
Case Studies Analysis in logistics & Supply chain Ruppin Academic Center	2022- present	Case studies Analysis	MA
Entrepreneurship and Innovation in Emerging Economies Raphael Recanati International School, Interdisciplinary Center (IDC), Herzliya, Israel	2018- 2021	Lectures, Projects	MA
Strategies in Operating and Managing Ports - University of Haifa	2017 -2020	Logistic and environment port operations	MBA
Entrepreneurship and management Seminar, Zefat Academic College	2012- 2020	Business models	BA
Introduction to management, Zefat Academic College	2012- 2020	Theory and practice of management	BA
Small Business in Israel, Zefat Academic College	2012- 2020	SMB management and innovation	BA
Entrepreneurship in Public Organizations. Zefat Academic College	2012- 2020	Public organizations challenges	BA
Innovation and Entrepreneurship in	2015- 2018	Innovation in Small Businesses	BA

Business - Sapir Academic College			
Graduate Projects Shenkar Academic College	2015-2017	Final Msc and Bsc Project Supervision	BSc, MSc
Project Management in Industry - Shenkar Academic College	2015-2016	Lectures, exercises	MSc
Product development and technological innovation. Shenkar Academic College	2015	Lectures, exercises	MSc
Business and social entrepreneurship, University of Haifa	2005-2012	Lectures, final MBA Projects	MBA
Entrepreneurship for veterinarians, Hebrew University	2006	Lectures, Projects	MA
Various institutions - related to the Ministry of Foreign Affairs and to the Centers for the Promotion of Entrepreneurship	1985-2006	Lectures	Diploma
Business Plan, Entrepreneurship, Planning and Organization, Western Galilee College	2002-2005	Lectures, Exercises and Certificate Studies	Diploma

8. Scientific Publications

a. Refereed Articles in Scientific Reviews

Schwartz, D., Bar-El, R. and Bentolila, D. (2022). "Adapting Reverse Mentoring Strategy to SMEs: A New Pilot Model Implemented in Brazil" *Sustainability* 14(15):9515. https://doi.org/10.3390/su14159515

Hoch, L., Bentolila, D., & Bonshtein U. (2022) "Goals, time management and action – The motivation in the perception of psychologists, philosophers and mentors", *Psychoactuality*. (Hebrew).

Bentolila, D., Zonnenshain, A., Scher, C., Rodogowski, P., (2021). "The

Program for Quality and Excellence in Northern Israel as part of the

Commitment to Society", *Quality progress Journal*, *ASQ*, Volume 54, issue 8, pp. 42-51.

Hoch, L. and Bentolila, D. (2021) Maimonides: Flexible Leadership. *Open Journal of Leadership*, 10, 27-38. doi: 10.4236/ojl.2021.101002.

Bar-El, R., Schwartz, D., Bentolila, D. (2019). "Singular Factors behind the Growth of Innovation in Israel." *Athens Journal of Mediterranean Studies*, XY, pp.1-13.

https://www.athensjournals.gr/mediterranean/2019-2826-AJMS-MDT-03.pdf

Bar-El, R., Schwartz, D., Bentolila, D. (2018). "Industry-university Collaboration for Innovation Promotion in the State of Ceara, Brazil." In: Costa, C., Au-Yong-Oliveira, M., and Castro Amorim, M.P. (Eds) Proceedings of the 13th European Conference on Innovation and Entrepreneurship, University of Aveiro, Portugal, pp. 11075-1082. https://tinyurl.com/ECIE18

Bentolila, David; Kastro Ziedenveber, Ronit; Hayuth, Yehuda; and Notteboom, Theo. (2016). "Off-peak truck deliveries at container terminals: the 'Good Night' program in Israel". Maritime Business Review. 1(1):2-20.

Bentolila, David and Raphael Bar-El. (1989). "The New Rural Industry: Trends and Early Lessons". Economics Ouarterly. 140:22-35. (in Hebrew).

Bentolila, David (1984). "New Trends in Rural Development. The case of Non-Agricultural Village Communities of Segev, Western Galilee". Journal of Rural Cooperation – CIRCOM, 12:3-11.

b. Books

Bentolila, David. Regional innovation poles. In "Inovando no Ceará, conceitos e ações do programa Uniempre" (2014). edited by Raphael Bar- El, Pedro Sisnando Leite, Mônica Clark Cavalcante, Ed. Federacao das Industrias do Estado do Ceará. 293-310.

Bar-El, Raphael, Schwartz, Dafna; Shahar, Arie; and Bentolila, David; Reduzindo a Pobreza atravez do Desenvolvimiento Economico do Interior do Ceará (Reducing Poverty with Economic Development,). (2002) Edicoes Iplance, Ceará, Brazil; (published in portuguese and in english).

Bar-El, Raphael; Felzeshtein, Daniel; Bentolila, David; Spiegel, Dani; and Keidar, Péla. (1989). Technological Directions in Rural Industrialization. The Center for Research of Development, Rehovot; (in Hebrew).

c. Chapters in Books

Bentolila, David and Araujo, Alex. Escritorios Regionais. In "Desenvolvimento com Equidade e Reducao da pobreza". (2006). Raphael Bar- El, Editor. Premius, Brazil, pp. 227-243.

Bentolila, David The Non-Agricultural Village. In "Rural Industrialization in Israel". (1987). Raphael Bar- El, Editor. Westview Press, U.S.A., pp. 105-142.

d. Scientific Articles Published Outside Conference Proceedings

Bar-El, Raphael, Bentolila, David and Benin, Tora. (1982). "Industrial Villages: Level of Development and Influencing Factors, with Research Report". The Jewish Agency – Northern Area. 70 pages. (in Hebrew).