

CURRICULUM VITAE**1. Personal Details**

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**2. Higher Education**

<b>Period of Study</b>	<b>Name of Institution and Department</b>	<b>Degree</b>	<b>Year of Approval of Degree</b>
2002–2005	Ben-Gurion University, Israel, Economics	B.A.	2005
2005–2007	Ben-Gurion University, Israel, Economics	M.A	2007
2008–2014	University of Siena, Italy, Political economy	Ph.D.	2014

**3. Academic Ranks and Tenure in Institutes of Higher Education**

<b>Dates</b>	<b>Name of Institution and Department</b>	<b>Rank/Position</b>
July 2006–July 2007	The open university Israel, Economics Department	Moderator
October 2009–2015	The open university Israel, Economics Department	Teacher
October 2015–2017	Ruppin Academic Center, Economics Department	Teacher

October 2017– 2020	Ruppin Academic Center, Economics Department	Lecturer
2020-present	Ruppin Academic Center, Economics Department	Senior lecture
2021-present	Ruppin Academic Center, the multidisciplinary decision research center.	Had of the research center.

#### **4. Scholarly Positions and Activities outside the Institution**

##### **A. Membership in Professional/Scientific Societies**

1. 2014–2018, 2020: American Economic Association (AEA)
2. 2014–2018, 2020: Royal Economic Association (REA)
3. 2014–2015, 2018: The Econometric Society

##### **B. Active Participation, International Conferences**

<b>Date</b>	<b>Name of Conference</b>	<b>Place of Conference</b>	<b>Subject of Lecture/Discussion</b>	<b>Role</b>
May, 2009	European School of New Institutional Economic (ESNIE)	Corsica, France	A dynamic model of the “hold up problem”	Presenter
June, 2018	International Association for Research in Economic Psychology (IAREP)	London, GB	A dynamic model of Happiness	Presenter
June, 2019	Bounder Rationality in Choice (BRIC)	Aarhus, Denmark	Two models of preference formation	Poster presenter
June, 2022	Bounder Rationality in Choice (BRIC)	Czech Republic, Prague	Positively correlated choice	Poster presenter
Nov, 2022	ESN, North America.	USA, California	Self-Aware planning	Presenter

### **C. Active Participation, Local Conferences**

July, 2017	The Collier Conference on Behavioral Economics	Tel-Aviv, Israel	The attraction effect	Poster presenter
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### **D. Presentations in Seminars**

<b>Date</b>	<b>University</b>	<b>Place of Conference</b>	<b>Paper presented</b>
November, 2016	Tel-Aviv University	Tel-Aviv	Revealed preference for intertemporal choice
March, 2017	Hebrew University	Rehovot	Rationalizing choice with preferences over menus

## **5. Courses Taught in Recent Years**

<b>Year</b>	<b>Name of Course</b>	<b>Type of Course</b>	<b>Degree</b>	<b>Number of students</b>
2006–2017	Intermediate Microeconomics	Frontal lecture (Mandatory)	B.A.	60–80
2010, 2015–present	Game Theory	Frontal lecture	B.A.	70
2010	Social Choice and Welfare	Frontal lecture	B.A.	40
2015–present	Intermediate Microeconomics	Frontal lecture (Mandatory)	B.A.	180
2015–present	Decision Theory	Frontal lecture (Mandatory)	B.A.	65
2016–present	Seminar in behavioral economics	Individual guidance	B.A.	20

## **6. Professional Experience**

1. 2005–2006: Tutor for the “Yedidim Project,” a voluntary scheme designed to help integrate young Russian immigrants.
2. 2005–2006: Marketing and Cost Accountant Consultant at Beer-Sheva Theater.

3. 2015–2016: Civics educator responsible for enrolling and participating in a voluntary civics program.

## **7. Articles resubmitted to refereed journals**

1. Barokas Guy: Self-aware planning: towards a novel definition of sophisticated planning, *revision required by European Economic Review*.
2. Temporal Welfare Analysis with Changing Tastes and Linear Projection Bias. *Revision required by the journal of behavioural and experimental Economics*.
3. Barokas, Guy and Arie Sherman (2023). The effect of happiness signal on market prices. Reversion required by Sage Open.

## **8. Accepted papers in referred journals.**

4. Barokas Guy (2017), “A taxonomy of rationality with incomplete preferences,” *Economics letters*. 159(1), 138–141. (Q1, IF 1.75, ABDC- A) URL: <https://authors.elsevier.com/a/1VWlslbZedevkN>
5. Barokas Guy (2019), “Choice theoretical foundation for libertarian paternalism.” *Journal of mathematical economics* 81, 62–73. (Q1, IF 0.75, ABDC- A) URL: <https://doi.org/10.1016/j.jmateco.2019.01.002>
6. Barokas Guy, Savit Tal, and Sherman Arie (2019), “A Dynamic Model on Happiness and Exogenous Wealth Shock: The Case of Lottery Winners.” *Journal of Happiness Studies*. (Q1, IF 3.4). This is a theoretical paper; my contribution included writing the formal model, the results, and the proofs. <https://doi.org/10.1007/s10902-019-00079-w>.
7. Sherman Arie and Barokas Guy, (2019), “Are happy people are more employable?” evidence from two field experiments. *Applied Economic letters* 25(7), p.143–146. (Q3, IF 0.65, ABDC- B). This is an empirical paper; my contribution included conducting the empirical analysis and writing the introduction. <https://doi.org/10.1080/13504851.2018.1558345>
8. Sherman, Arie., Shavit, Tal., Barokas, Guy., & Kushnirovich, Nonna. (2020). On the Role of Personal Values and Philosophy of Life in Happiness Technology. *Journal of Happiness Studies*, 1–16. (Q1, IF 3.4). My contribution included writing the introduction and writing the formal model and the results.
9. Barokas Guy (2020), “Identifying changing taste from demand data via golden eggs,” *Social Choice and Welfare* (Q1, IF 0.85, ABDC A). <https://doi.org/10.1007/s00355-019-01211-8>.
10. Barokas, Guy, Tal Shavit, and Arie Sherman. (2021) "Can Parents Manage Their Children's Future Happiness?: A Retrospective Inquiry." *Journal of Family Issues* <https://doi.org/10.1177/0192513x211022793>.
11. Barokas, G. (2021). Dynamic choice under familiarity-based attention. *Social Choice and Welfare*, 57(4), 703-720. <https://doi.org/10.1007/s00355-021-01335-w>
12. Barokas, G. (2021). Self-Control Preferences and Status-Quo Bias. *The BE Journal of Theoretical Economics*. <https://doi.org/10.1515/bejte-2020-0136>.

13. Barokas, G., and **Sprumont, Y.** (2022). The broken Borda rule and other refinements of approval ranking. *Social Choice and Welfare*, 58(1), 187-199. . <https://doi.org/10.1007/s00355-021-01356-5>
14. Barokas, G. (2022). Revealed desirability: a novel instrument for social welfare. *Theory and Decision*, 1-13. <https://doi.org/10.1007/s11238-021-09855-8>
15. Barokas, G. (2022). Majority-approval social choice. *Journal of mathematical psychology*, 109(1), 1-14. <https://doi.org/10.1016/j.jmp.2022.102694>
16. Barokas, Guy and Ünveren, Burak (2022). Impressionable Rational Choice: Revealed-Preference Theory with Framing Effects. *Mathematics*, 10, 44-66. <https://doi.org/10.3390/math10234496>
17. Barokas, G. (2023). A Non-lexicographic Rule in the Preference-approval Setting. **Economic letters**, 227, 111124.
18. Barokas, Guy and Arie Sherman (2023). The effect of name letter on market prices: Field experiments on seller behavior. *Journal of Behavioral and Experimental Economics*, 102058.
19. Barokas, Guy (2023), Positively correlated choice, *Mathematical social sciences*, forthcoming.
20. Barokas, Guy, Ünveren Burak, and Donduran Murat (2023). On self-and other-regarding cooperation: Kant versus Berge. ***Games and Economic Behavior***, 141, 1-20.
21. Barokas, Guy and Gamliel, Eyal (2023). The moderating role of decisiveness in the attraction effect. *The B.E. Journal of Economic Analysis & Policy*.

## 9. Work in Progress

22. The home bias and the foreign language effect (with **Shi Danziger** and **Sivan Rif**).
23. Status quo and the attribute framing bias (with **Eyal peer** and **Eyal Gamliel**).
24. A horse race between dynamic elicitation methods (with **Dotan Persitz**).
25. Happiness and status-quo bias (with **Tal Shavit, Arie Sherman, and Hila Ling**).
26. Self vs. endogenous status-quo bias (with **Eal Lahav**).